

ROLE PROFILE

Role Title:	Underwriter Liability
Functional Area:	Liability and Financial Lines
Reports to:	Lead Underwriter
Employment Type:	Permanent
Date:	May 2022
Location:	Belgium

ABOUT US

RSA has a long history in Europe as a Specialty insurer, and we are a partner with a strong reputation for protecting our customers and helping brokers build their business. Our approach combines rich heritage, financial strength, customer focus, resilience and an exceptional team of dedicated experts with deep technical know-how.

RSA Luxembourg S.A. is a subsidiary company of RSA, one of the world's leading international general insurers with over 300 years' experience in providing peace of mind to individuals and protecting small businesses and large corporations from uncertainty.

We have regulated insurance branches in Belgium, France, the Netherlands, Spain and Germany. With our team of 250 employees, we provide in-country services in technical underwriting, claims and risk management.

***RSA is committed to creating a diverse environment and proud to be an equal opportunity employer.*

MISSION

We are currently looking for an Underwriter for our Liability and Financial Lines underwriting department. This job involves working in the Liability team to provide customers with general liability and professional indemnity insurance covers.

You will spend the majority of your time working with your selected brokers, identifying, discussing, negotiating and converting new and existing business, and making effective underwriting decisions. Using your well-developed relationship management and communication skills you will establish effective business relationships with your select broker partners. You will refer and manage upwards, case referrals outside of your personal authority limits. You will be respected internally and externally for your relationship management, trading and technical skills.

You have a clear ambition to grow further in Underwriting and you are passionate about your development in Liability Lines specifically.

MAIN RESPONSIBILITIES

Responsibilities:

- Reviewing allocated cases and delivering underwriting decisions within agreed timeframes, in order to secure profitable business within authority level and risk appetite.
- Accessing and applying all appropriate sources of information and insight in order to best satisfy the needs of brokers and customers.
- Establishing an effective relationship with Underwriting, Claims colleagues and others.
- Contributing to the creation of segment and local business development plans which identify existing and regular flow of new business opportunities.
- Clearly and positively articulating our proposition and risk appetite.
- Maximising profitable business growth through:
 - Reviewing allocated existing business and/or seeking out and following up on new business cases.
 - Effectively negotiating and delivering underwriting decisions through following agreed processes at designated authority levels.
 - Accessing senior direction and support as appropriate.
 - Promptly identify and escalating those non-standard, large and/or complex cases to more qualified colleagues and work with them to deliver an outstanding service to the broker/customer.
 - Developing a trusted, deep and long-term relationship with selected brokers to generate, progress and close new, up selling and cross selling business opportunities.
- Being aware of and adhering to our regulatory framework at all times.
- Capturing and recording of data in timely and accurate fashion.
- Progress through license levels in accordance with development plan.

REQUIREMENTS & SKILLS

- You ideally have 3-5 years' experience in Liability Insurance and you have completed education at minimal higher educational level.
- Having experience in Financial Lines insurance would be regarded as an additional plus.
- You are prepared to do additional training if required for the job.
- You are well versed in working with (excel-)data, tools and systems.
- You speak Dutch and your English is at a good level, both verbal and written, knowledge of French is a plus.
- You are an effective team player and you add value by your organised way of working.
- You have a commercial minded attitude combined by with a passion for achieving results.

*Please note the role is based in Brussels, with the possibility to work remotely or from the Antwerp office. You may be required to travel occasionally.

HOW TO APPLY?

If you are interested in applying to this job position, please send us your CV to: martagarcia.fernandez@eu.rsagroup.com

In compliance with the provisions of the General Data Protection Regulation ("GDPR") we inform you that the personal data collected in relation to the job offer of your interest will be incorporated into a file owned by RSA Luxembourg, S.A. in order to manage your application.